



BANK WITH GROWTH & PROFITABILITY

PRESS RELEASE

FINANCIAL RESULT FOR THE Q2 FY'18

BUSINESS	STABLE ASSET QUALITY	PROFIT
<ul style="list-style-type: none"> • Global Business 10.46 Lac Cr. • Global Deposits 6.36 Lac Cr. • Domestic Credit increase 8.3% YoY • CASA 2.57 Lac Cr. • Savings 2.18 Lac Cr. • Domestic CASA share 44.4% 	<ul style="list-style-type: none"> • Slippages Contained • GNPA down to 13.31% • NNPA down to 8.44% • PCR up from 53.32% in Sept'16 to 59.23% in Sept'17 	<ul style="list-style-type: none"> • Operating Profit 3279 cr showing growth of 20% YoY. • Net Profit 561 cr. • Cost to Income Ratio improved from 51.96 to 44.62 YoY.

Results at a Glance

Rs in Cr.

Particulars	Sept 2016	Sept 2017	YoY Growth
Global Business	968615	1046474	8.0%
Global Deposits	574884	636208	10.7%
Global Credit	414206	432987	4.5%
Domestic Credit	360884	390932	8.3%
CASA	216224	256855	18.8%
Domestic CASA share	42.1%	44.4%	
Saving Deposits	180147	217798	20.9%
Operating Profit	2732	3279	20.0%

WAY FORWARD:

To augment the core strength of the bank, Pan India Business Excellence & Transformation Programme, mission "PARIVARTAN" was envisaged for sustained growth in CASA, domestic credit, profits and NIM, increasing small ticket business by leveraging Rural and Semi urban network and evolving Digital Banking. With a view to increase the volume of e transactions to 75% of total customer induced transactions by March 2018 following digital banking initiatives have been undertaken.

- Bharat QR code – It enables the Payment to the merchants who have been on boarded for Bharat QR code (a Government of India Initiative) through PNB Debit cards (Rupay & MasterCard).
- IMT (Instant Money Transfer) – Cardless cash withdrawal from ATMs. It's an innovative domestic money remittance service which allows PNB customer's having Internet Banking/ Mobile banking/ Debit Cards to send money to a beneficiary
- Acceptance of Banks newly launched RuPay credit cards on PNB ATMs.
- Many new cards have been launched viz.PNB eRupaya (to promote digital transactions in village areas, Rupay International Debit card (First international platinum card on RuPay platform which is accepted globally), Speed Pay (Co-branded PNB-BSNL-Pyro mobile wallet).

BUSINESS

- Domestic Business of the Bank stood at Rs.946951 Cr as on Sept '17 registering a yoy growth of 10.9% over corresponding period last year.
- **Deposits**
 - Total Deposits of the Bank recorded a yoy growth of 10.7% to reach Rs.636208 Cr as on Sept'17.
 - CASA deposits increased to Rs256855 Cr in Sept'17 recording a yoy growth of 18.8%. Domestic CASA share improved to 44.4% as on Sept'17 from 42.1% in Sept'16. The share is one of the highest among nationalized banks.
 - Saving deposits increased by 20.9% on yoy basis to Rs217798 Cr.
- **Advances**
 - Domestic Credit growth at 8.3% YoY
 - Gross Global Advances increased to Rs 432987 Cr as on Sept'17.
 - Global Net Advances were Rs 410266 Cr as on Sept'17.
 - As on Sept'17 , Retail loans were at Rs 71173 Cr, growing 15.9% on y-o-y basis. Housing loan grew by 17.4%, Vehicle loan grew by 17.8%, Pensioners loan grew by 18.7% and Mortgage loan grew by 20% y-o-y basis.
- **Micro, Small & Medium Advances**
 - MSME Advances were at Rs 79301 Cr as on Sept'17.
 - Credit to Micro & Small Enterprises stood at Rs 66605 Cr as on Sept'17.
 - Credit to Micro enterprises stood at Rs 30050 Cr as on Sept'17.
 - As on 30.09.2017, the Share of Micro Enterprises to total MSME Outstanding stood at 37.8%.

- Under Stand up India scheme the Bank has sanctioned to 1817 accounts an amt of Rs 402.9 cr. and disbursed Rs 277.7 Cr during Sept'17 quarter.
- From 01.04.2017 to 30.09.2017, under Mudra loans, the Bank has sanctioned Rs 3586.3 cr. and disbursed Rs 2773.4 cr .

PROFITABILITY

• **Operating & Net Profit**

- Operating Profit for Q2 FY18 stood at Rs 3279 Cr showing yoy increase of 20%.
- Net Profit of Rs 561 Cr. for Q2 FY18, growing sequentially.

• **Income**

- Net Interest Income for Q2 FY18 stood at Rs 4015 Cr.
- Non-interest Income stood at Rs 1906 Cr. for Q2 FY18.

• **ASSET QUALITY**

- As on Sept'17, Gross NPA ratio reduced to at 13.31% against 13.63% as on Sept'16 and Net NPA ratio reduced to 8.44 % from 9.10% as on Sept'16.
- Provision Coverage Ratio increased from 53.32% as on Sept'16 to 59.23% as on Sept'17.

• **PRIORITY SECTOR**

- Total PS Credit as on 30.09.2017 stood at Rs 146603 crore constituting 40.13% to ANBC.
- Total advances to Agriculture & allied sector stood at Rs 67503 cr. constituting 18.5% of ANBC.
- Bank's outstanding credit to Small & Marginal farmers stood at 9% of ANBC against target of 8%.
- During Sept 2017 quarter Bank issued 48436 new Kissan Credit Cards (KCCs), taking cumulative number of KCCs to 57.84 lakh since inception.
- During Q2 FY'18, 55 RSETIs and 2 Rural Development Centres were operational. During the FY 2017-18, 13332 persons have been trained in these centres of which 3638 belonged to BPL families and 7488 were women.
- 12 Farmer Training Centres are working under the aegis of PNB farmer's welfare trust. During Q2 FY'18, total 43684 farmers and youths were imparted free of cost training on agriculture and allied activities

• **FINANCIAL INCLUSION**

- PNB remains committed towards nation building and actively participated in all schemes launched by the Govt.of India for financial & social empowerment of the masses.
- As on 30.09.2017, under the PM Jan Dhan Yojana, Bank mobilized 174.93 lac accounts.
- No of transactions through BC channel were at 145.01 Lacs in Sept'17 .
- Under Social Security schemes Bank has enrolled , 6465551 applicants under Pradhan Mantri Suraksha Bima Yojna (PMSBY), 1338594 applicants under Pradhan Mantri Jivan Jyoti Yojna (PMJJY) and 261353 applicants under Atal Pension Yojna (APY).

- **NEW I.T. INITIATIVES**

- Carrying forward the Govt. digital push, number of new initiatives are being taken.
 - Implementation of Finacle Version 10 is on an advanced stage. Training to staff is imparted. Implementation will make paradigm change in product delivery and performance of the Bank.
 - My kitty option in IBS Retail
 - GST capture in Retail & Corporate IBS
 - Tracking of Aadhaar/PAN/GSTN registration through IBS Retail
 - Bharat QR code through Mobile Banking enabled
 - Pass Book Mobile App made available for customers of Bank on Android platform
 - Integration of Loyalty rewards with Mobile Banking.
 - Integration of Bharat Bill Payment System with PNB retail and Corporate IBS.

New Delhi

Date: 03.11.2017