

**PUNJAB NATIONAL BANK**  
**REVIEWED FINANCIAL RESULTS**  
**FOR THE QUARTER/NINE MONTHS ENDED 31st DECEMBER 2012**

₹ In lacs

|     | Particulars   | Quarter Ended  |                |                | Nine Months Ended |                | Year Ended     |
|-----|---|----------------|----------------|----------------|-------------------|----------------|----------------|
|     |   | 31.12.2012     | 30.09.2012     | 31.12.2011     | 31.12.2012        | 31.12.2011     | 31.03.2012     |
|     |   | Reviewed       | Reviewed       | Reviewed       | Reviewed          | Reviewed       | Audited        |
| 1.  | <b>Interest Earned ( a+b+c+d )</b>  | <b>1054845</b> | <b>1042111</b> | <b>948103</b>  | <b>3151453</b>    | <b>2674828</b> | <b>3642803</b> |
|     | a) Interest/discount on advances/bills  | 789081         | 798726         | 733141         | 2407458           | 2095201        | 2844668        |
|     | b) Income on Investments  | 251767         | 231101         | 202712         | 711174            | 556531         | 769234         |
|     | c) Interest on Balances with RBI & other Inter Bank Funds                           | 11305          | 5515           | 8079           | 22258             | 16282          | 21251          |
|     | d) Others   | 2692           | 6769           | 4171           | 10563             | 6814           | 7650           |
| 2.  | Other Income  | 97050          | 90538          | 95409          | 304188            | 292662         | 420260         |
| 3.  | <b>TOTAL INCOME (1+2)</b>   | <b>1151895</b> | <b>1132649</b> | <b>1043512</b> | <b>3455641</b>    | <b>2967490</b> | <b>4063063</b> |
| 4.  | Interest Expended   | 681512         | 677174         | 594439         | 2043669           | 1664379        | 2301359        |
| 5.  | <b>Operating Expenses (i+ii)</b>  | <b>202192</b>  | <b>202189</b>  | <b>181430</b>  | <b>606406</b>     | <b>535298</b>  | <b>700275</b>  |
|     | (i) Employees' Cost   | 140747         | 142625         | 126362         | 425345            | 371668         | 472348         |
|     | (ii) Other operating expenses   | 61445          | 59564          | 55068          | 181061            | 163630         | 227927         |
| 6.  | <b>TOTAL EXPENSES (4+5)</b><br>(excluding provisions & contingencies)               | <b>883704</b>  | <b>879363</b>  | <b>775869</b>  | <b>2650075</b>    | <b>2199677</b> | <b>3001634</b> |
| 7.  | <b>Operating Profit (3-6)</b><br>(Profit before Provisions & Contingencies)         | <b>268191</b>  | <b>253286</b>  | <b>267643</b>  | <b>805566</b>     | <b>767813</b>  | <b>1061429</b> |
| 8.  | Provisions (other than tax) and contingencies                                       | 80159          | 107383         | 94610          | 290791            | 254994         | 357725         |
| 9.  | Exceptional items   | 0              | 0              | 0              | 0                 | 0              | 0              |
| 10. | <b>Profit (+)/Loss (-) from ordinary activities before tax (7-8-9)</b>              | <b>188032</b>  | <b>145903</b>  | <b>173033</b>  | <b>514775</b>     | <b>512819</b>  | <b>703704</b>  |
| 11. | Tax Expense   | 57470          | 39345          | 58029          | 153088            | 166805         | 215284         |
| 12. | <b>Net Profit (+)/Loss(-) from ordinary activities after tax (10-11)</b>            | <b>130562</b>  | <b>106558</b>  | <b>115004</b>  | <b>361687</b>     | <b>346014</b>  | <b>488420</b>  |
| 13. | Extraordinary items (net of tax expense)  | 0              | 0              | 0              | 0                 | 0              | 0              |
| 14. | <b>Net Profit (+)/Loss(-) for the period (12-13)</b>                                | <b>130562</b>  | <b>106558</b>  | <b>115004</b>  | <b>361687</b>     | <b>346014</b>  | <b>488420</b>  |
| 15. | Paid up equity Share Capital (Face value Rs.10/-)                                   | 33918          | 33918          | 31681          | 33918             | 31681          | 33918          |
| 16. | Reserves excluding revaluation reserves (As per Balance Sheet of previous year)     | 2602837        | 2602837        | 1972099        | 2602837           | 1972099        | 2602837        |
| 17. | <b>Analytical Ratios</b>  |                |                |                |                   |                |                |
|     | (i) Share holding of Govt. of India (%)   | 56.10          | 56.10          | 58.00          | 56.10             | 58.00          | 56.10          |
|     | (ii) Capital Adequacy Ratio (%) as per Basel-I                                      | 11.17          | 11.25          | 10.46          | 11.17             | 10.46          | 11.59          |
|     | (iib) Capital Adequacy Ratio (%) as per Basel-II                                    | 11.66          | 11.73          | 11.48          | 11.66             | 11.48          | 12.63          |
|     | (iii) Earnings per Share (EPS) not annualized (in Rs.)                              |                |                |                |                   |                |                |
|     | (a) Basic & diluted EPS before extraordinary items                                  | 38.49          | 31.42          | 36.30          | 106.64            | 109.22         | 154.02         |
|     | (b) Basic & diluted EPS after extraordinary items                                   | 38.49          | 31.42          | 36.30          | 106.64            | 109.22         | 154.02         |
|     | (iv) <b>NPA Ratios:</b>   |                |                |                |                   |                |                |
|     | (a) Amount of gross non-performing assets   | 1399782        | 1402388        | 644179         | 1399782           | 644179         | 871962         |
|     | (b) Amount of net non-performing assets   | 758617         | 788343         | 290138         | 758617            | 290138         | 445423         |
|     | (c) % of gross NPAs   | 4.61           | 4.66           | 2.42           | 4.61              | 2.42           | 2.93           |
|     | (d) % of net NPAs   | 2.56           | 2.69           | 1.11           | 2.56              | 1.11           | 1.52           |
|     | (v) <b>Return on Assets ( Annualised) %</b>   | 1.09           | 0.91           | 1.11           | 1.03              | 1.16           | 1.19           |
| 18. | <b>Public Shareholding</b>  |                |                |                |                   |                |                |
|     | (i) No. of Shares   | 148901807      | 148901807      | 133061200      | 148901807         | 133061200      | 148901807      |
|     | (ii) Percentage of Share holding  | 43.90          | 43.90          | 42.00          | 43.90             | 42.00          | 43.90          |
| 19. | <b>Promoters and Promoter Group Share Holding</b>                                   |                |                |                |                   |                |                |
| a)  | <b>Pledged/Encumbered</b>   |                |                |                |                   |                |                |
|     | --Number of shares  | Nil            | Nil            | Nil            | Nil               | Nil            | Nil            |
|     | --Percentage of shares(as % of the total shareholding of promoter & promoter group) | Nil            | Nil            | Nil            | Nil               | Nil            | Nil            |
|     | --Percentage of shares(as % of the total share capital of the bank)                 | Nil            | Nil            | Nil            | Nil               | Nil            | Nil            |
| b)  | <b>Non-Encumbered</b>   |                |                |                |                   |                |                |
|     | --Number of shares  | 190276876      | 190276876      | 183750957      | 190276876         | 183750957      | 190276876      |
|     | --Percentage of shares(as % of the total shareholding of promoter & promoter group) | 100            | 100            | 100            | 100               | 100            | 100            |
|     | --Percentage of shares(as % of the total share capital of the bank)                 | 56.10          | 56.10          | 58.00          | 56.10             | 58.00          | 56.10          |

**SEGMENT REPORTING FOR THE QUARTER /NINE MONTHS ENDED 31st DECEMBER 2012**

₹ In lacs

| Sr. No.  | Particulars                     | Quarter Ended   |                 |                 | Nine Months Ended |                 | Year Ended      |
|----------|---------------------------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|
|          |                                 | 31.12.2012      | 30.09.2012      | 31.12.2011      | 31.12.2012        | 31.12.2011      | 31.03.2012      |
|          |                                 | Reviewed        | Reviewed        | Reviewed        | Reviewed          | Reviewed        | Audited         |
| <b>1</b> | <b>Segment Revenue</b>          |                 |                 |                 |                   |                 |                 |
|          | (a) Treasury Operations         | 278030          | 253182          | 221705          | 779480            | 613639          | 850945          |
|          | (b) Corporate/Wholesale Banking | 561292          | 577873          | 478829          | 1676979           | 1482751         | 1914220         |
|          | (c) Retail Banking              | 303035          | 284876          | 328038          | 952963            | 824647          | 1233428         |
|          | (d) Other Banking Operations    | 9538            | 16717           | 14940           | 46219             | 46453           | 64471           |
|          | <b>Total Revenue</b>            | <b>1151895</b>  | <b>1132648</b>  | <b>1043512</b>  | <b>3455641</b>    | <b>2967490</b>  | <b>4063064</b>  |
| <b>2</b> | <b>Segment Results</b>          |                 |                 |                 |                   |                 |                 |
|          | (a) Treasury Operations         | 22253           | 20926           | 10843           | 70046             | 48172           | 80119           |
|          | (b) Corporate/Wholesale Banking | 173074          | 166895          | 167210          | 504103            | 500375          | 645946          |
|          | (c) Retail Banking              | 93626           | 81428           | 113481          | 286463            | 278288          | 416215          |
|          | (d) Other Banking Operations    | 3011            | 4790            | 5218            | 13894             | 15676           | 21755           |
|          | <b>Total</b>                    | <b>291964</b>   | <b>274039</b>   | <b>296752</b>   | <b>874506</b>     | <b>842511</b>   | <b>1164035</b>  |
|          | Unallocated Expenditure         | 23773           | 20753           | 29109           | 68940             | 74698           | 102606          |
|          | <b>Operating Profit</b>         | <b>268191</b>   | <b>253286</b>   | <b>267643</b>   | <b>805566</b>     | <b>767813</b>   | <b>1061429</b>  |
|          | Provision for Tax               | 57469           | 39345           | 58029           | 153087            | 166805          | 215284          |
|          | Extraordinary items             | 0               | 0               | 0               | 0                 | 0               | 0               |
|          | <b>Net profit</b>               | <b>130562</b>   | <b>106558</b>   | <b>115004</b>   | <b>361687</b>     | <b>346014</b>   | <b>488420</b>   |
| <b>3</b> | <b>Segment Assets</b>           |                 |                 |                 |                   |                 |                 |
|          | (a) Treasury Operations         | 13397384        | 14166256        | 12007278        | 13397384          | 12007278        | 12798711        |
|          | (b) Corporate/Wholesale Banking | 23104319        | 22618361        | 20466111        | 23104319          | 20466111        | 22414029        |
|          | (c) Retail Banking              | 9753638         | 9458199         | 8627958         | 9753638           | 8627958         | 9397140         |
|          | (d) Other Banking Operations    | 444867          | 639890          | 735220          | 444867            | 735220          | 853630          |
|          | (e) Unallocated                 | 301098          | 314021          | 350783          | 301098            | 350783          | 355890          |
|          | <b>Total</b>                    | <b>47001306</b> | <b>47196727</b> | <b>42187350</b> | <b>47001306</b>   | <b>42187350</b> | <b>45819400</b> |
| <b>4</b> | <b>Segment Liabilities</b>      |                 |                 |                 |                   |                 |                 |
|          | (a) Treasury Operations         | 12582321        | 13350977        | 11391324        | 12582321          | 11391324        | 12091223        |
|          | (b) Corporate/Wholesale Banking | 21698710        | 21316658        | 19416231        | 21698710          | 19416231        | 21175024        |
|          | (c) Retail Banking              | 9160251         | 8913873         | 8185357         | 9160251           | 8185357         | 8877684         |
|          | (d) Other Banking Operations    | 417803          | 603064          | 697504          | 417803            | 697504          | 806443          |
|          | (e) Unallocated                 | 377             | 357             | 1233            | 377               | 1233            | 87319           |
|          | <b>Total</b>                    | <b>43859462</b> | <b>44184929</b> | <b>39691649</b> | <b>43859462</b>   | <b>39691649</b> | <b>43037693</b> |
| <b>5</b> | <b>Capital Employed</b>         |                 |                 |                 |                   |                 |                 |
|          | (a) Treasury Operations         | 815063          | 815279          | 615954          | 815063            | 615954          | 707488          |
|          | (b) Corporate/Wholesale Banking | 1405609         | 1301703         | 1049880         | 1405609           | 1049880         | 1239005         |
|          | (c) Retail Banking              | 593387          | 544326          | 442601          | 593387            | 442601          | 519456          |
|          | (d) Other Banking Operations    | 27064           | 36826           | 37716           | 27064             | 37716           | 47187           |
|          | (e) Unallocated                 | 300721          | 313664          | 349550          | 300721            | 349550          | 268571          |
|          | <b>Total Capital Employed</b>   | <b>3141844</b>  | <b>3011798</b>  | <b>2495701</b>  | <b>3141844</b>    | <b>2495701</b>  | <b>2781707</b>  |

- Note : 1. Segment Liabilities are distributed in the ratio of their respective Segment Assets  
2. As the operations outside India are less than the threshold limit of 10%, secondary segment information is not required to be furnished  
3. Figures of the previous period have been re-grouped/re-classified wherever necessary to make them comparable

## SUMMARISED BALANCE SHEET

(₹ in Crore)

| Particulars   | As at Dec 2012<br>( Reviewed) | As at Dec 2011<br>( Reviewed) | As at Mar 2012<br>( Audited) |
|---|-------------------------------|-------------------------------|------------------------------|
| <b>Capital and Liabilities</b>                        |                               |                               |                              |
| Capital   | 339.18                        | 316.81                        | 339.18                       |
| Reserves and Surplus                                  | 31079.26                      | 24640.20                      | 27477.89                     |
| Deposits  | 385785.09                     | 356516.68                     | 379588.48                    |
| Borrowings  | 34881.23                      | 26527.92                      | 37264.27                     |
| Other Liabilities and Provisions                      | 17928.30                      | 13871.89                      | 13524.18                     |
| <b>Total</b>  | <b>470013.06</b>              | <b>421873.50</b>              | <b>458194.00</b>             |
| <b>Assets</b>   |                               |                               |                              |
| Cash and Balances with Reserve Bank of India          | 20718.28                      | 19610.49                      | 18492.90                     |
| Balances with bank and Money at call and short notice | 7843.26                       | 7866.93                       | 10335.14                     |
| Investments   | 130487.18                     | 116830.16                     | 122703.02                    |
| Advances  | 297313.00                     | 262605.18                     | 293774.75                    |
| Fixed Assets  | 3235.37                       | 3146.86                       | 3168.86                      |
| Other assets  | 10415.97                      | 11813.88                      | 9719.33                      |
| <b>Total Assets</b>                                   | <b>470013.06</b>              | <b>421873.50</b>              | <b>458194.00</b>             |

### NOTES

- 1 The financial results for the quarter / nine months ended 31st Dec, 2012, have been prepared following the same accounting policies and practices as those followed in the annual financial statements for the year ended 31st March, 2012.
- 2 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors in the meeting held on 31.01.2013. The same have been subjected to a limited review by the Statutory Central Auditors of the bank, in line with the guidelines issued by the Reserve Bank of India and as per the requirement of Listing agreement with Stock Exchanges.
- 3 The provision for non-performing assets, standard assets, standard derivative exposures and investment depreciation has been made on the basis of extant guidelines on prudential norms for income recognition, asset classification and provisioning issued by the Reserve Bank of India.
- 4 Gratuity, pension, leave encashment, income tax, wage revision and other usual and necessary provisions have been made on an estimated basis.
- 5 In accordance with guidelines issued by Reserve Bank of India vide Notification No. DBOD.No.BP.BC.80/21.04.018/2010- 11 dated February 09, 2011, an amount of ₹ 166.18 crore has been charged to Profit & Loss account during the current quarter (₹ 498.54 cr. for nine months ended 31.12.2012) towards the amortization relating to enhancement in Gratuity limit and re-opening of pension option for existing employees. Unamortized liability carried forward ₹ 1495.65 crores shall be charged proportionately in accordance with the said RBI guidelines.

- 6 In terms of RBI circular no. DBOD.No.BP.BC.63/21.04.048/2012-13 dated 26.11.2012, additional provision of ₹ 173.09 cr. @ 0.75% on restructured standards advances has been made during the quarter.
- 7 The Provisioning Coverage Ratio as at 31st Dec 2012 works out to 55.97 %.
- 8 Position of complaints from investors as on 31.12.2012:
- |   |    |
|---|----|
| a. Complaints pending at the beginning of the current quarter | 01 |
| b. Complaints received during the quarter                     | 15 |
| c. Complaints disposed off during the quarter                 | 15 |
| d. Complaints pending as on 31.12.2012                        | 01 |
- 9 Figures of the previous period have been regrouped / rearranged / re-classified wherever necessary to conform to current period's classification.

**(T K Balamukundan)**  
Chief Manager

**(R R Voore)**  
Dy. General Manager

**(V K Khanna)**  
General Manager

**(S R Bansal)**  
Executive Director

**(Usha Ananthasubramanian)**  
Executive Director

**(Rakesh Sethi)**  
Executive Director

**(K R Kamath)**  
Chairman & Managing Director

|   |   |  |
|---|---|--|
| <p>For Borkar &amp; Muzumdar<br/>Chartered Accountants<br/>FRN 101569 W</p> <p><b>(Rajesh C Batham)</b><br/>Partner (M.No. 35941)</p> | <p>For G S Madhava Rao &amp; Co.<br/>Chartered Accountants<br/>FRN 001907 S</p> <p><b>(G Manikya Prasad)</b><br/>Partner (M.No. 020105)</p> | <p>For Phillipos &amp; Co.<br/>Chartered Accountants<br/>FRN 002650S</p> <p><b>(C H Sreedharan)</b><br/>Partner (M.No. 006281)</p>   |
| <p>For K N Gutgutia &amp; Co.<br/>Chartered Accountants<br/>FRN 304153E</p> <p><b>(B R Goyal)</b><br/>Partner (M.No. 012172)</p>      | <p>For CVK &amp; Associates<br/>Chartered Accountants<br/>FRN 101745W</p> <p><b>(A K Pradhan)</b><br/>Partner (M.No. 32156)</p>             | <p>For Ramesh Kapoor &amp; Co.<br/>Chartered Accountants<br/>FRN 001477N</p> <p><b>(Ramesh Kapoor)</b><br/>Partner (M.No. 80725)</p> |