







# FINANCIAL RESULTS

Q2/HY1 FY'25

September'24

28th October 2024



















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# Performance Highlights: Q2 FY'25



**Profitability** 





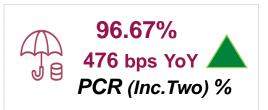


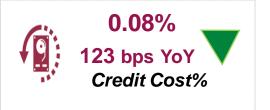


**Asset Quality** 









**Business** 











Asset Quality

Share/ **Capital** 

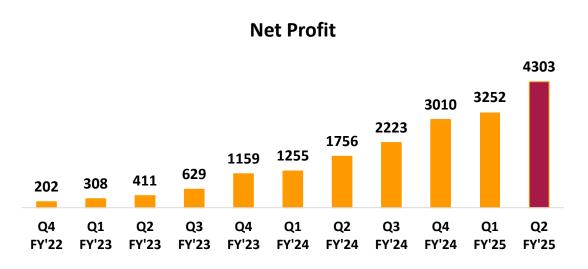
**Digitalization** 

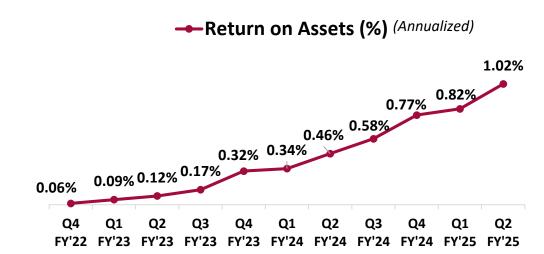


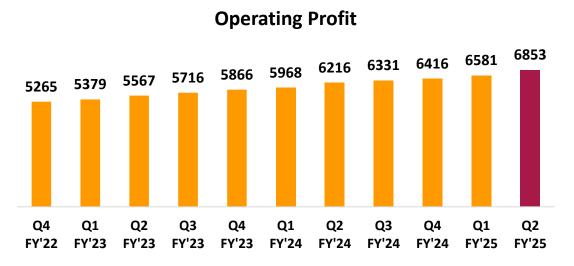


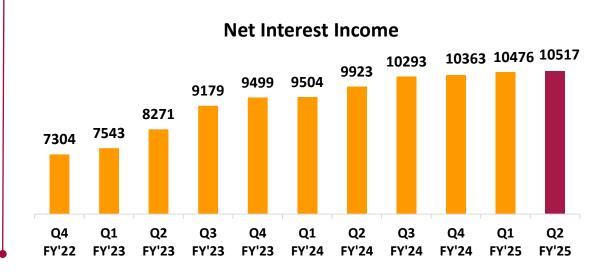
# **Increasing Profitability**













Highlights

Business

**Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB





# **Increasing Profitability**



3.90

Q2

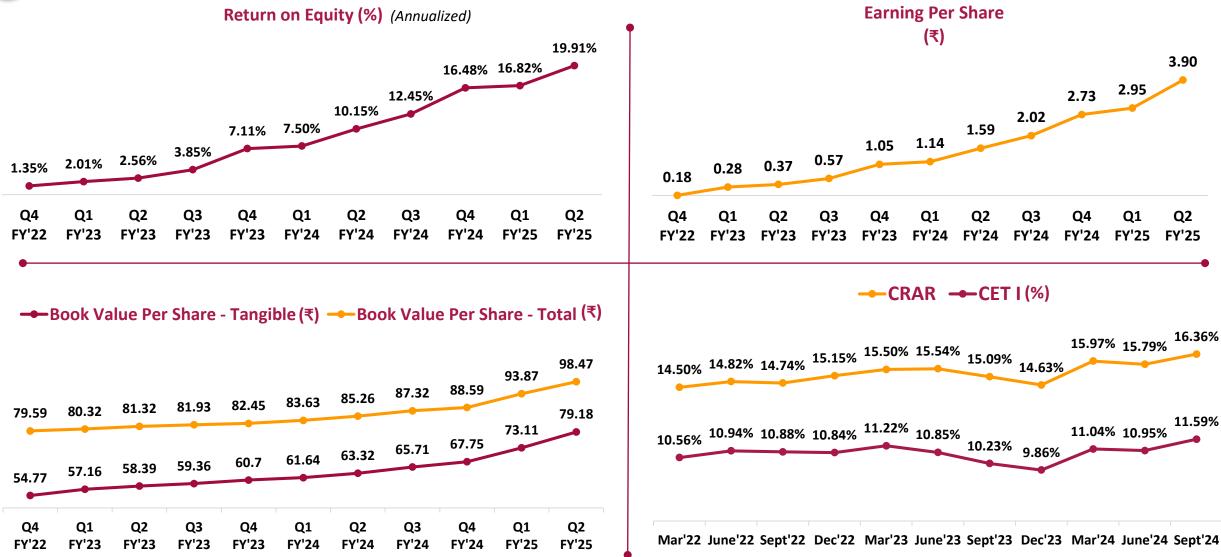
FY'25

15.97% <sub>15.79%</sub> 16.36%

11.04% 10.95% 11.59%

2.95

2.73





Highlights **Business**  **Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB

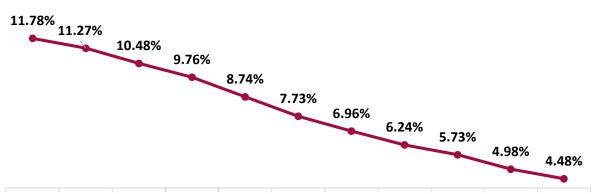




# Improving Asset Quality

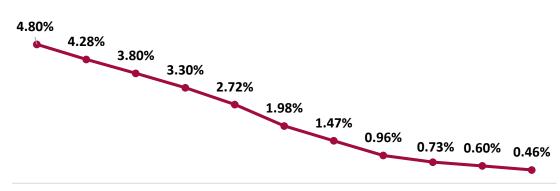






Mar'22 June'22 Sept'22 Dec'22 Mar'23 June'23 Sept'23 Dec'23 Mar'24 June'24 Sept'24

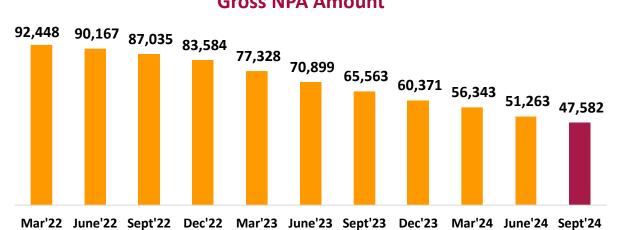
#### **Net NPA%**



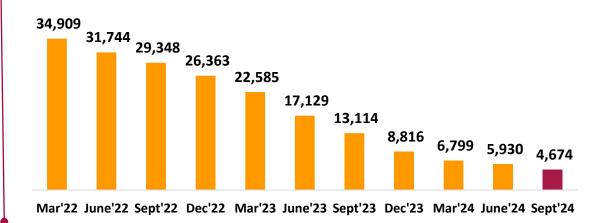
Mar'22 June'22 Sept'22 Dec'22 Mar'23 June'23 Sept'23 Dec'23 Mar'24 June'24 Sept'24

#### Amt ₹ in Crore





#### **Net NPA Amount**





**Highlights** 

**Business** 

**Financial** 

Asset Quality Share/ Capital

**Digitalization** 

HR/Network/GB/RRB

ESG/ Award

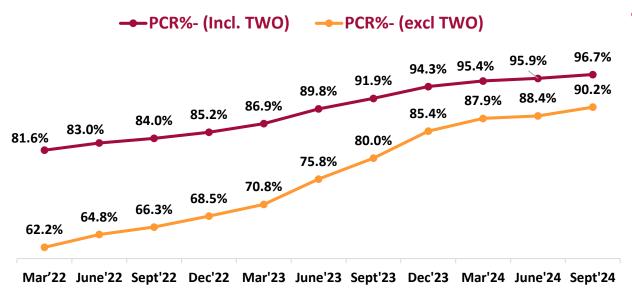


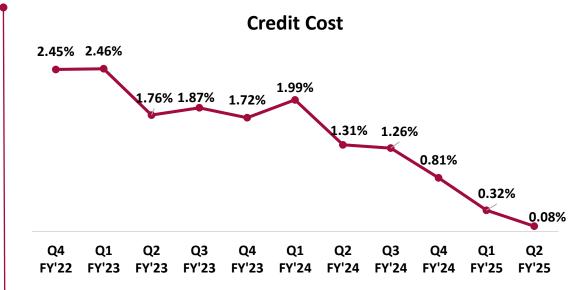
Amt ₹ in Crore

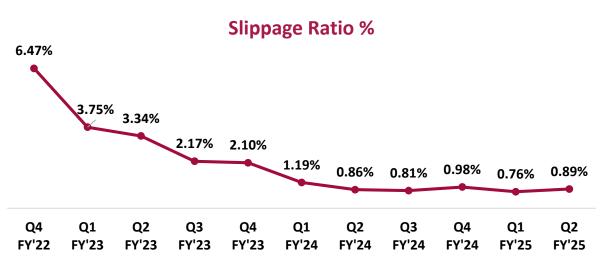


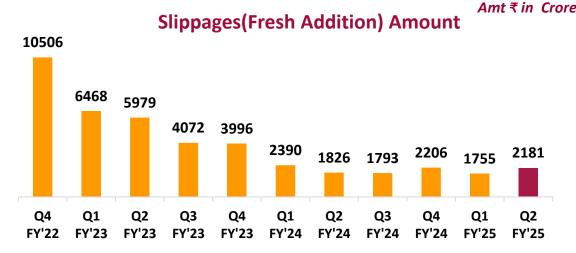
# Improving Asset Quality













Highlights

Business

**Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB



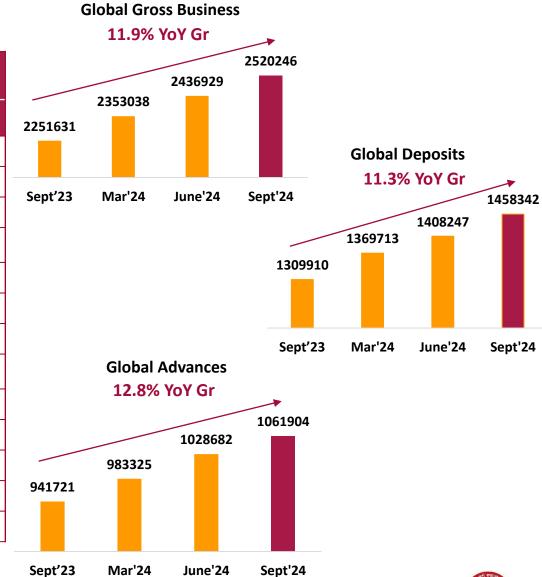


### **Business Mix**



Amt ₹ in Crore

S.N.	Parameters	Sept'23	Mar'24	June'24	Sept'24	Growth	%/bps
J.14.	rarameters	3cpt 23	10101 24	Julie 24	3cpt 2-	QoQ	YoY
1	Global Business	2251631	2353038	2436929	2520246	3.4%	11.9%
1a	Overseas Business	69405	77282	82606	92492	12.0%	33.3%
1b	Domestic Business	2182226	2275756	2354323	2427754	3.1%	11.3%
2	Global Deposits	1309910	1369713	1408247	1458342	3.6%	11.3%
<b>2</b> a	Overseas Deposits	32727	36348	38331	41953	9.4%	28.2%
2b	Domestic Deposits	1277183	1333365	1369916	1416389	3.4%	10.9%
3	Global Advances	941721	983325	1028682	1061904	3.2%	12.8%
3a	Overseas Advances	36678	40934	44275	50539	14.1%	37.8%
3b	Domestic Advances	905043	942391	984407	1011365	2.7%	11.7%
4	CD Ratio	71.89%	71.79%	73.05%	72.82%	-23 bps	93 bps





Highlights

**Financial** 

**Asset** Quality Share/ **Capital** 

**Digitalization** 

HR/Network/GB/RRB





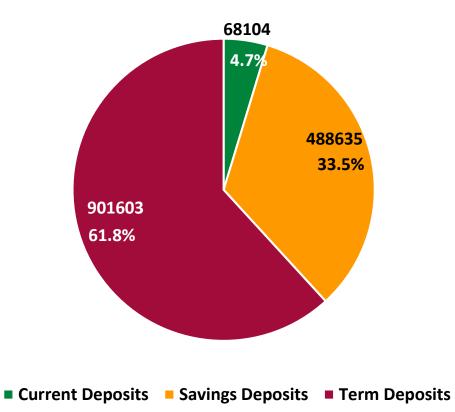
## Deposits



**Amt** ₹ in Crore

SI.	Parameters	Sept'23	Mar'24	June'24	Sept'24	Growth %	
					QoQ	YoY	
1	Global Deposits (2+3)	1309910	1369713	1408247	1458342	3.6%	11.3%
2	Overseas Deposits	32727	36348	38331	41953	9.4%	28.2%
3	Domestic Deposits	1277183	1333365	1369916	1416389	3.4%	10.9%
4	Current Deposits	67038	72201	64702	68104	5.3%	1.6%
5	Savings Deposits	471238	480298	484377	488635	0.9%	3.7%
6	CASA Deposits (4+5)	538276	552499	549079	556739	1.4%	3.4%
7	Domestic CASA Share %	42.15%	41.44%	40.08%	39.31%		
8	Total Term Deposits	771634	817213	859168	901603	4.9%	16.8%

### Deposit Mix - Sept'24





Financial

Asset Quality Share/ **Capital** 

**Digitalization** 

ESG/ HR/Network/GB/RRB **Award** 





2

4

5

6

8

9

Retail

**Core Retail** 

**Agriculture** 

MSME\*

**Agriculture PS** 

**RAM (4+5+6)** 

**RAM Share %** 

**Corporate & Others** 

### Advances

12.8%

37.8%

11.7%

14.6%

19.0%

11.1%

14.7%

8.9%

12.0%

11.4%

3.2%

14.1%

2.7%

6.6%

7.1%

-3.4%

4.4%

5.7%

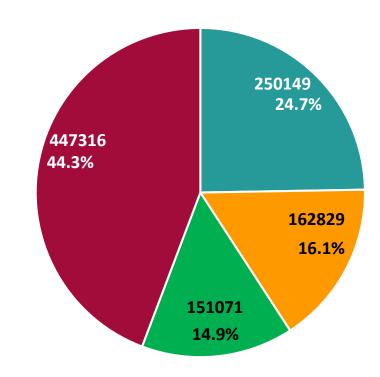
3.3%

2.0%



Amt ₹ in Crore

Credit I	Mix –	Sept'24
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#### **Growth %** Sept'23 Mar'24 June'24 Sept'24 QoQ YoY

983325

40934

942391

222574

168265

158188

120321

139288

520050

55.2%

422341

\*MSME customers graduated beyond MSME and got reclassified as corporate & others

during the year. Accordingly, if the impact of reclassification is taken into account in the

1028682

44275

984407

234564

173040

168503

123754

142886

545954

55.5%

438453

1061904

1011365

250149

185400

162829

129165

151071

564049

55.8%

447316

50539

941721

36678

905043

218230

155837

146598

112585

138661

503489

55.6%

401553

base figures Sept'23, then MSME growth would be 14.3% YoY.

Core Retail excl IBPC & LAD

Global Advances (2+3)

**Overseas Advances** 

**Domestic Advances** 

Out of which

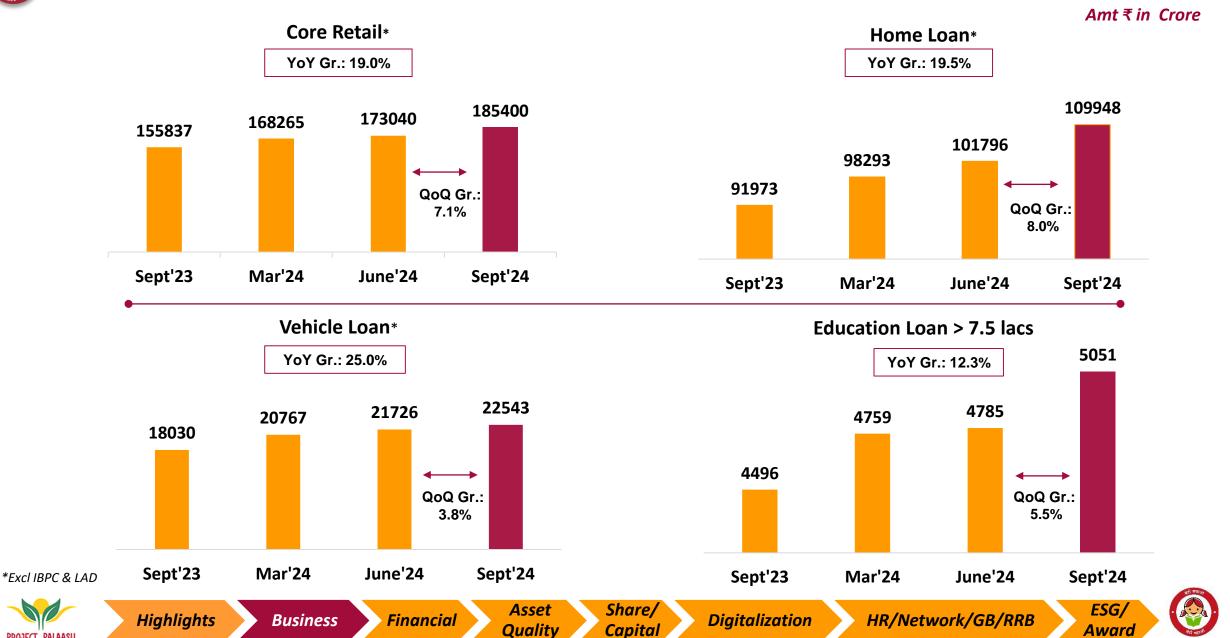




### Core Retail Advances



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## Priority Sector Achievement & Flagship Govt Schemes Amt ₹ in Crore







#### **TOTAL PRIORITY SECTOR ADVANCES**

@41.10% of ANBC against norm of 40%





#### **AGRICULTURE (PS) ADVANCES**

@18.58% of ANBC against norm of 18%





#### **SMALL & MARGINAL FARMERS**

@10.36% of ANBC against norm of 10%





#### **WEAKER SECTION**

@13.89% of ANBC against norm of 12%

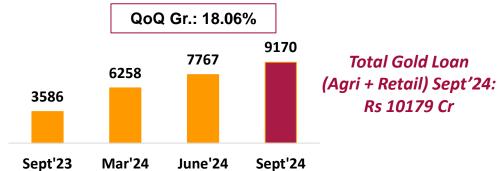




#### **MICRO ENTERPRISES**

@8.15% of ANBC against norm of 7.5%

#### **Agriculture Gold Loan**









#### As on Sept'24 (Amt ₹ in Cr)

A/c	Amount
Sanctioned	Sanctioned
9371	89.86

As on Sept'24 (Amt ₹ in Cr)

**PM SURYA GHAR YOJANA** 

No. of A/c	Amount Sanctioned
5272	101.76

As on Sept'24 (Amt ₹ in Cr)

STAND End	JP I	dia d Prosper
Target- No of cases	Ach	% Ach
20284	21078	103.91%



**Highlights** 

**Business** 

**Financial** 

**Total Gold Loan** 

Rs 10179 Cr

Asset Quality Share/ Capital

**Digitalization** 

10820

10704

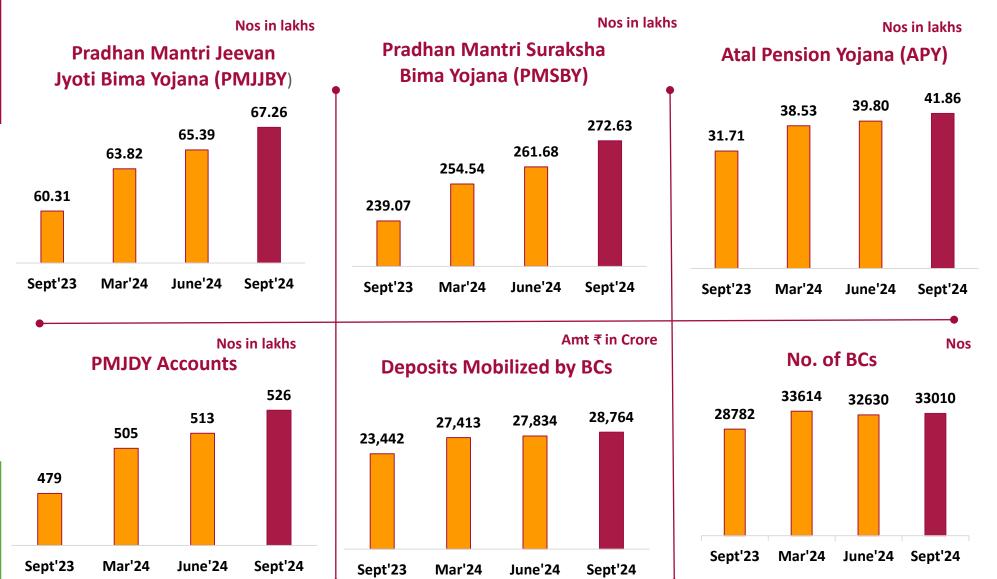
HR/Network/GB/RRB





### Financial Inclusion Performance





- > SLBC- 5
- ➤ UTLBC-1
- > LDMO- 116
- Rural SelfEmployment TrainingInstitute (RSETI)- 78
- Rural DevelopmentCentre- 2
- Financial LiteracyCentre- 175
- Farmer Training Centre 12
- Villages adopted for holistic development307





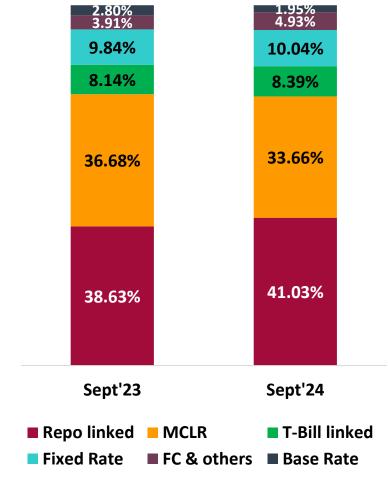
### External Rating (Std FB) Portfolio & Adv. on Benchmark Rates



#### **Amt** ₹ in Crore

	Portfolio > Rs.25 Crore									
SI	Dating Coads	Se	pt'23	Jun	e'24	Sept'24				
31	Rating Grade	Amt.	% Share	Amt.	% Share	Amt.	% Share			
1	AAA	144996	41.00%	168768	42.72%	188920	46.24%			
2	AA	85319	24.12%	97470	24.67%	100780	24.67%			
3	Α	61626	17.43%	66677	16.88%	57298	14.02%			
4	ВВВ	28744	8.13%	31647	8.01%	30784	7.53%			
ВВ	B & Above	320685	90.68%	364562	92.28%	377781	92.46%			
5	ВВ	8031	2.27%	9309	2.36%	8421	2.06%			
6	В	2367	0.67%	1774	0.45%	1317	0.32%			
7	С	1010	0.29%	708	0.18%	843	0.21%			
8	D	897	0.25%	380	0.10%	1522	0.37%			
ВВ	& Below	12306	3.48%	12171	3.08%	12103	2.96%			
9	Unrated	20673	5.85%	18311	4.64%	18706	4.58%			
Sul	o-Total	353664	100.00%	395044	100.00%	408590	100.00%			
Clai	arantee/Direct im on atral/State Govt	75950	<b>17.68%</b> (of Total Portfolio)	80265	16.89% (of Total Portfolio)	71671	<b>14.92%</b> (of Total Portfolio)			
Tot	al Portfolio	429614		475309		480262				

#### **Advances Mix of Benchmark rate**





Business

Highlights

**Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB





## Diversified Industry Portfolio & Energy Sector

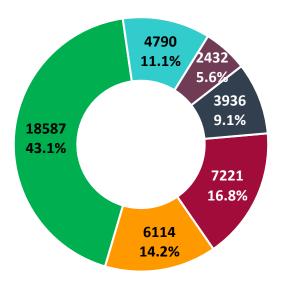


		Sept'23		Mar'24		June'24		Sept'24	
SI.	Diversified Industry Portfolio	O/s	% to Domestic Advances	O/s	% to Domestic Advances	•	% to Domestic Advances	-	% to Domestic Advances
1	Infrastructure	96380	10.6%	98494	10.5%	97279	9.9%	99547	9.8%
	-Energy	43437	4.8%	42789	4.5%	43572	4.4%	44097	4.4%
	-Tele- Communication	11179	1.2%	11420	1.2%	9656	1.0%	11803	1.2%
	-Roads & Ports	35971	4.0%	38163	4.0%	39024	4.0%	38722	3.8%
	-Other Infra	5793	0.6%	6122	0.6%	5026	0.5%	4925	0.5%
2	Basic Metal & Metal Products	22729	2.5%	23737	2.5%	25026	2.5%	27074	2.7%
	-Iron & Steel	19646	2.2%	20983	2.2%	22264	2.3%	24261	2.4%
3	Food Processing	19268	2.1%	22615	2.4%	22369	2.3%	20748	2.1%
4	Textiles	10825	1.2%	11907	1.3%	11729	1.2%	11030	1.1%
5	Chemical & Chemical Products	5946	0.7%	6288	0.7%	7456	0.8%	6483	0.6%
6	All Engineering	6720	0.7%	7360	0.8%	7261	0.7%	7748	0.8%
7	Construction	2460	0.3%	2382	0.3%	2052	0.2%	2086	0.2%
8	Petroleum	5057	0.6%	6107	0.6%	6277	0.6%	9974	1.0%
9	Other Industries	51509	5.7%	45054	4.8%	46366	4.7%	49894	4.9%
	Total	220894	24.4%	223944	23.8%	225815	22.9%	234585	23.2%

### **Energy Sector**

**External Rating Standard Portfolio** 30.09.2024 : ₹43080 Cr

#### **External Rating wise Portfolio**







**Highlights** 

**Financial** 

Asset Quality Share/ **Capital** 

**Digitalization** 

HR/Network/GB/RRB



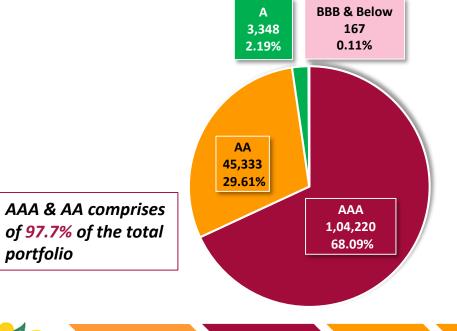


### **NBFC Sector**

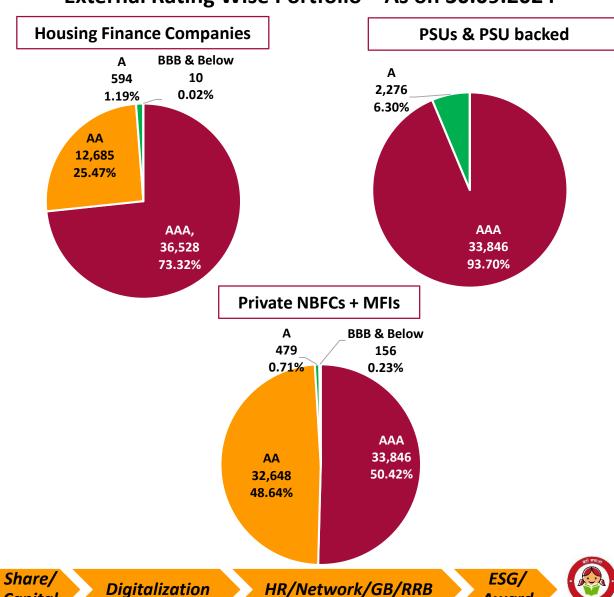


Kou Sostons	As on					
<b>Key</b> Sectors	Sept'23	June'24	Sept'24			
NBFC	123843	148157	153069			
Out of which,						
NBFC- HFC	39687	46667	49818			
NBFC- PSUs and PSU backed	29327	36464	36122			
NBFC- Private	53955	63948	66084			
NBFC- MFI	874	1077	1045			

#### **Total NBFC** External Rating Wise Portfolio – As on 30.09.2024



#### External Rating Wise Portfolio – As on 30.09.2024





portfolio

**Highlights** 

**Business** 

**Financial** 

Asset Quality

**Capital** 

**Digitalization** 

Award



### Investment Portfolio



**Amt** ₹ in Crore

SI.	Parameters	Sept'23	Mar'24	June'24	Sept'24
1	Gross Domestic Investment	423772	423305	422822	470391
2	SLR	315604	316061	316414	348490
2a	SLR as % to Dom. Investment (2/1)	74.48%	74.67%	74.83%	74.09%
3	Non SLR	108168	107244	106408	121901
4	Held To Maturity (HTM)	323942	328221	311174	334900
4a	HTM To Gross Domestic Investment (4/1)	76.44%	77.54%	73.59%	71.20%
5	Available For Sale (AFS)	96796	93301	89415	109615
6	Fair value through profit and loss (HFT)	3034	1783	5600	8671
7	Fair value through profit and loss (Non HFT)			11090	11662
8	Subsidiaries, Joint Venture & Associates (SBJVAS)			5543	5543
9	Investment by Overseas Branches	4694	5696	5121	5192
10	Total Gross Investment (1+9)	428466	429001	427943	475583
11	Modified Duration (AFS+HFT)	3.49	3.50	3.61	3.93
12	Net demand & time Liabilities	1270983	1292409	1314489	1375443



Financial

Asset Quality Share/ **Capital** 

**Digitalization** 

HR/Network/GB/RRB



### Non SLR Investment



**Amt** ₹ in Crore

SI.	Parameters	Sep	t'23	Mar'24		June'24		Sept'24	
31.	rarameters	O/S	% Share	O/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	20371	18.83%	19212	17.91%	18968	17.83%	20747	17.02%
2	Corporate and Other Bonds & Debentures	15129	13.99%	16691	15.56%	14398	13.53%	16194	13.28%
3	Special Govt. Sec excl. Recap Bonds	915	0.85%	739	0.69%	741	0.70%	697	0.57%
4	CG Recap. Bond	55274	51.10%	55274	51.54%	55274	51.95%	55274	45.34%
5	Share of PSU/Corporate/Others	5650	5.22%	5179	4.83%	9041	8.50%	10049	8.24%
6	Venture Capital Fund	323	0.30%	306	0.29%	144	0.14%	139	0.11%
7	Regional Rural Bank	1387	1.28%	1583	1.48%	1583	1.49%	1583	1.30%
8	Security Receipts	1200	1.11%	789	0.74%	0	0.00%	0	0.00%
9	Subsidiaries JV	3960	3.66%	3960	3.69%	3962	3.72%	3960	3.25%
10	Other	3959	3.66%	3511	3.27%	2297	2.16%	13259	10.88%
	Total Non SLR Investment	108168	100.00%	107244	100.00%	106408	100.00%	121901	100.00%





## Balance Sheet-Liabilities & Assets



**Amt** ₹ in Crore

SI.	Parameters	30 <sup>th</sup> Sept'23	31 <sup>st</sup> Mar'24	30 <sup>th</sup> June'24	30 <sup>th</sup> Sept'24
	CAPITAL & LIABILITIES				
1	Capital	2202	2202	2202	2299
2	Reserves and Surplus	100671	104274	109658	119335
3	Deposits	1309910	1369713	1408247	1458342
4	Borrowings	52927	50430	51223	73794
5	Other Liabilities and Provisions	31390	35216	31984	32026
	Total Liabilities	1497100	1561835	1603314	1685795
	ASSETS				
1	Cash and Balances with RBI	62822	65033	71356	67799
2	Balances with Banks	40361	64072	48718	49251
3	Investments	420047	420318	422175	469847
4	Net Advances	889920	934430	983998	1019595
5	Fixed Assets	12108	12319	12317	12341
6	Other Assets	71842	65663	64751	66962
	Total Assets	1497100	1561835	1603314	1685795



Financial

Sh Ca

Share/ Capital

HR/Network/GB/RRB





### Income



**Amt** ₹ in Crore

										. VIII CIOIE
SI.	Parameters	Q2	Q1	Q2	YoY Va	riation	HY1	HY1	YoY Va	riation
<b>31.</b>	rarameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Interest Income (2+3+4)	26355	28556	29875	3520	13.4%	51500	58431	6931	13.5%
2	Interest on Advances	18464	20452	21184	2720	14.7%	36221	41636	5415	15.0%
3	Interest on Investments	7095	7232	7716	621	8.8%	13670	14948	1278	9.4%
4	Other Interest Income	796	873	974	178	22.4%	1609	1847	238	14.8%
5	Other Income (6+7+8+9)	3028	3610	4572	1544	51.0%	6462	8182	1720	26.6%
	of which									
6	Fee Based Income	1375	2077	1581	206	15.0%	3160	3658	498	15.7%
	Out of which									
6.1	Processing Fees	180	644	188	8	4.3%	754	832	78	10.4%
6.2	Non Fund Based Income	194	175	178	-16	-8.3%	333	353	20	6.1%
6.3	Income from Insurance & MF	107	86	129	22	21.0%	194	216	22	11.2%
6.4	Service Charges	651	789	773	122	18.7%	1341	1562	221	16.5%
7	Recovery in Written off Accounts	1381	870	1404	23	1.7%	2403	2274	-129	-5.4%
8	Treasury income	264	648	1581	1317	498.8%	882	2229	1347	152.7%
	of which									
8.1	Profit on Sales on Investments	136	326	762	626	460.0%	444	1087	643	144.9%
8.2	Profit on Exchange Transaction	59	66	88	29	49.3%	262	154	-108	-41.4%
8.3	Profit/Loss on Revaluation of Investment	69	257	731	662	959.9%	176	988	812	461.4%
9	Others	9	15	6	-3	-29.6%	17	22	5	26.7%
10	Total Income (1+5)	29383	32166	34447	5064	17.2%	57962	66613	8651	14.9%



**Financial** 

Asset Quality

Share/ **Capital** 

HR/Network/GB/RRB





## Expenses



**Amt** ₹ in Crore

		Q2	Q1	Q2	YoY Va	riation	HY1	HY1	YoY Varia	ation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Total Interest Paid (2+3+4)	16432	18080	19358	2926	17.8%	32073	37439	5366	16.7%
2	Interest Paid on Deposits	15319	16896	18240	2921	19.1%	29896	35137	5241	17.5%
3	Interest Paid on Borrowings	332	352	289	-43	-12.9%	666	641	-25	-3.7%
4	Others Interest Paid	781	832	829	48	6.1%	1512	1661	149	9.8%
5	Operating Expenses (6+7)	6735	7505	8235	1500	22.3%	13705	15740	2035	14.8%
6	Establishment Expenses	4200	4551	5750	1550	36.9%	8687	10301	1614	18.6%
6.a	Employee Benefit (AS-15)	580	743	2057	1477	254.4%	1820	2800	980	53.8%
6.b	Establishment Expenses (excl.AS-15)	3620	3808	3693	74	2.0%	6867	7501	634	9.2%
7	Other Operating Expenses	2535	2954	2485	-50	-2.0%	5018	5439	421	8.4%
8	Total Expenses (1+5)	23167	25585	27594	4427	19.1%	45778	53179	7401	16.2%



Financial



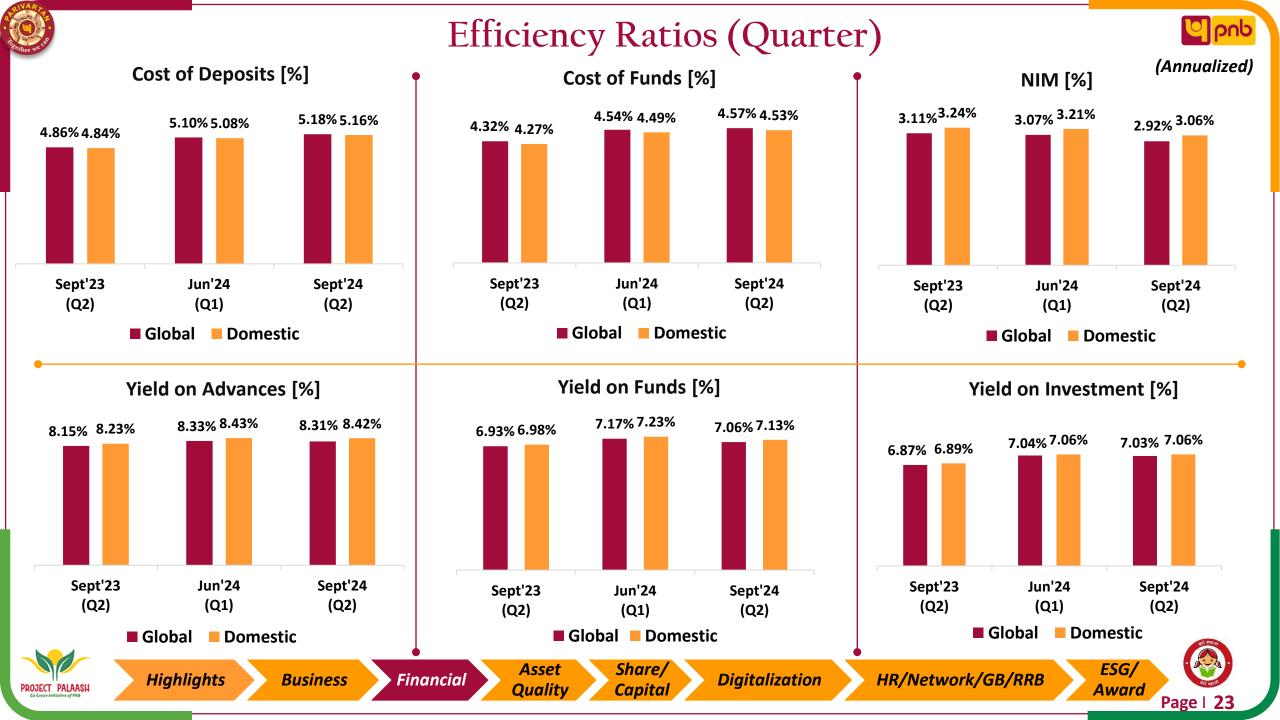
## Profit & Provisions

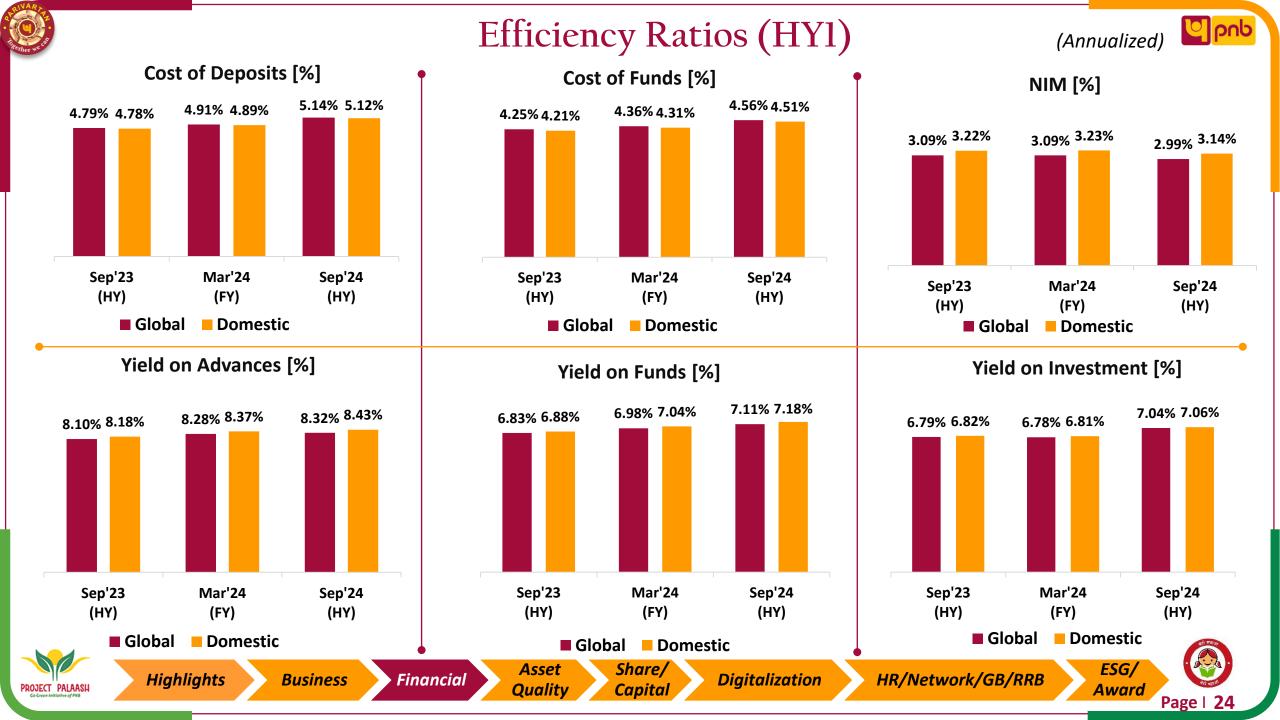


**Amt** ₹ in Crore

		Q2	Q1	Q2	YoY Va	riation	HY1	HY1	YoY Va	riation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Net Interest Income	9923	10476	10517	594	6.0%	19427	20993	1566	8.1%
2	Other Income	3028	3610	4572	1544	51.0%	6462	8182	1720	26.6%
3	Operating Income (1+2)	12951	14086	15089	2138	16.5%	25889	29175	3286	12.7%
4	Operating Expenses	6735	7505	8235	1500	22.3%	13705	15740	2035	14.8%
5	Operating Profit (3-4)	6216	6581	6853	637	10.3%	12184	13434	1250	10.3%
6	Provisions other than Tax	3444	1312	288	-3156	-91.6%	7409	1600	-5809	-78.4%
	Of which									
а	NPAs	3019	792	199	-2820	-93.4%	7393	991	-6402	-86.6%
b	Standard Advances incl. Standard Restructured	464	184	83	-381	-	375	267	-108	-
С	Depreciation on Investment	-112	392	-32	80	-71.2%	-434	360	794	-
d	Other provisions	74	-56	38	-36	-	75	-18	-93	-123.4%
7	Profit Before Tax	2772	5269	6565	3793	136.8%	4775	11834	7059	147.8%
8	Provision for Income Tax	1016	2017	2262	1246	122.7%	1763	4279	2516	142.7%
9	Net Profit	1756	3252	4303	2547	145.0%	3012	7555	4543	150.8%









## Profitability/Productivity Ratios

(Annualized)



SI.	Key Ratios	Q2 FY24	Q4 FY24	Q1 FY25	Q2 FY25	HY1 FY24	HY1 FY25
1	Return on Assets [%]	0.46%	0.77%	0.82%	1.02%	0.40%	0.92%
2	Return on Equity [%]	10.15%	16.48%	16.82%	19.91%	8.82%	18.20%
3	Book Value per Share [₹]	85.26	88.59	93.87	98.47	85.26	98.47
4	Book Value per Share-Tangible [₹]	63.32	67.75	73.11	79.18	63.32	79.18
5	Earnings per share [₹] (Not annualized)	1.59	2.73	2.95	3.90	2.74	6.85
6	Cost to Income Ratio [%]	52.00%	56.09%	53.28%	54.58%	52.94%	53.95%
6a	Staff Cost to Income Ratio [%]	32.43%	38.53%	32.31%	38.11%	33.55%	35.31%
6b	Other Cost to Income Ratio [%]	19.57%	17.56%	20.97%	16.47%	19.38%	18.64%
7	Net Profit Per Employee [₹ in Lacs]	7.20	12.64	13.66	17.63	6.21	15.56
8	Net Profit Per Branch [₹ in Lacs]	69.21	119.44	128.47	168.03	59.68	148.30

SI.	Key Ratios	Sept'23	Mar'24	June'24	Sept'24
1	Business Per Employee [₹ in Cr]	22.65	23.84	24.80	25.26
2	Business Per Branch [₹ in Cr]	217.65	225.25	233.26	240.72





Business



## One Time Restructuring (OTR 1 & 2)



Amt ₹ in Crore

#### OTR 1

# As per RBI's guidelines dated Aug 06,2020

SI.	Loan and aggregate		Position as on 30.09.24 under OTR 1				
31.	exposure category	No. of accounts	Amount involved	Amt			
1	Personal loans	2877	395	47			
2	Other Exposures*	105	1479	57			
3	Total (1+2)	2982	1874	104			
4	MSME loans	1081	195	24			
	Grand Total (3+4)	4063	2070	129			

<sup>\*</sup>Other Exposures includes corporate loans > Rs. 25 Crore as per RBI guidelines.

### OTR 2

# As per RBI's guidelines dated May 05,2021

CI	Loan and aggregate		on 30.09.24 OTR 2	Provisions Made#
SI.	exposure category	No. of accounts	Amount involved	Amt
1	Individual Borrowers	42438	3626	413
2	Small Business	885	399	46
3	Total (1+2)	43323	4024	459
4	MSME loans	17161	1715	214
	Grand Total (3+4)	60484	5739	673

# Bank has made Additional provision of Rs 170 Crores on OTR due to higher rate of 12.5%/7.5% as against 10%/5% earlier on eligible accounts. Bank released provision of Rs 215 Crores in OTR 1 & 2 due to satisfactory performance in the accounts as per extant RBI guidelines.



**Highlights** 



## Asset Quality –SMA 2 Accounts ( > Rs 5.00 Crore)



Page | 27

		Sep	t'23	Maı	r <b>'24</b>	June	e <b>'24</b>	Sep	t'24
S. N.	CATEGORY	SMA2	% of Domestic Advances						
1	RETAIL	118	0.01%	93	0.01%	90	0.01%	90	0.01%
2	AGRICULTURE	360	0.04%	210	0.02%	271	0.03%	405	0.04%
3	MSME	958	0.11%	877	0.09%	1012	0.10%	1127	0.11%
4	RAM TOTAL	1436	0.16%	1180	0.13%	1374	0.14%	1622	0.16%
5	CORPORATE & OTHER	11	0.00%	252	0.03%	230	0.02%	503	0.05%
6	TOTAL	1448	0.16%	1432	0.15%	1604	0.16%	2125	0.20%

Share/

**Capital** 







### Movement of NPA



**Amt** ₹ in Crore

SI.	Parameters	Q2 FY'24	Q1 FY'25	Q2 FY'25	HY1 FY'24	HY1 FY'25
1	NPA at the beginning of Year/Quarter	70899	56343	51263	77328	56343
2	Cash Recovery & Up-gradation (2a+2b)	3498	1721	2915	6311	4021
<b>2</b> a	-Cash Recovery	2179	1196	1508	3892	2580
2b	-Up-gradation	1319	524	1407	2419	1441
3	Write Off	3665	5115	2946	8888	8061
4	Total Reduction (2+3)	7162	6835	5862	15199	12082
5	Fresh Addition (5a+5b)	1826	1755	2181	3435	3321
5a	-Fresh slippages	1750	1653	2070	3318	3159
5b	-Debits in existing NPA A/cs	76	102	111	117	162
6	Gross NPAs at end of the period	65563	51263	47582	65563	47582
7	Eligible Deductions incl. Provisions	52449	45333	42908	52449	42908
8	Net NPAs at end of the period (6-7)	13114	5930	4674	13114	4674
9	Recovery in TWO & RI	2035	1528	1976	3857	3504
10	Total Recovery (2+9)	5533	3249	4891	10168	7525





Asset

Quality

Business



### **Asset Classification**



**Amt** ₹ in Crore

SI.	Davamatava	Sept	: <b>'</b> 23	Mai	·'24	June	e'24	Sep	t'24	YoY Va	riation
31.	Parameters	O/S	Share%	o/s	Share%	O/S	Share%	O/S	Share%	Amt.	Var. %
1	Standard	876158	93.04%	926982	94.27%	977419	95.02%	1014322	95.52%	138164	15.8%
2	Gross NPA	65563	6.96%	56343	5.73%	51263	4.98%	47582	4.48%	-17981	-27.4%
2a	Sub-Standard	6870	0.73%	4876	0.50%	5132	0.50%	5230	0.49%	-1640	-23.9%
2b	Doubtful	42489	4.51%	39551	4.02%	36072	3.51%	33576	3.16%	-8913	-21.0%
<b>2</b> c	Loss	16205	1.72%	11916	1.21%	10059	0.98%	8776	0.83%	-7429	-45.8%
3	Global Advances(1+2)	941721	100%	983325	100%	1028682	100%	1061904	100%	120183	12.8%

Share/

Capital





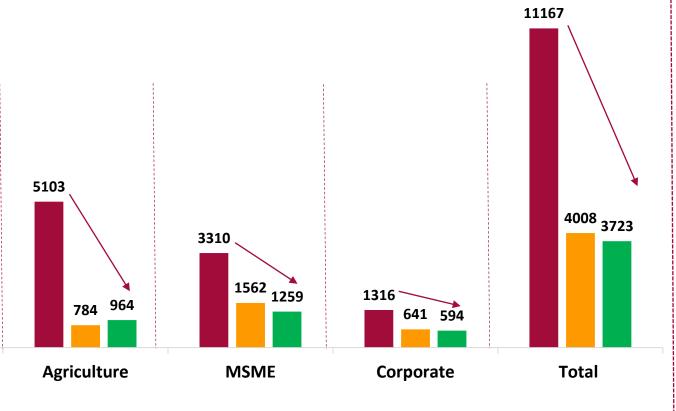


## Slippages & Recoveries









### Recovery v/s Slippages

Period	Q2 FY 23-24	Q1 FY 24-25	Q2 FY 24-25
Total Recovery	5532	3249	4891
Total Slippage	1826	1755	2181
Recovery v/s Slippage	3.0x	1.9x	2.2x

Period	HY1 FY 23-24	HY1 FY 24-25
Net Recovery	10168	7525
NPA Addition (Net Slippage)	3435	3321
Net Recovery v/s Net Slippage	3.0x	2.3x
Slippage Ratio*	0.85%	0.72%

<sup>\*</sup>Annualised



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**Highlights** 

Retail

■ HY1 FY'23

HY1 FY'24

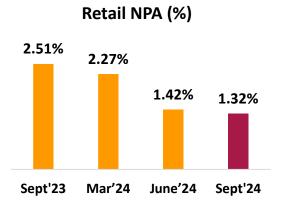
■ HY1 FY'25



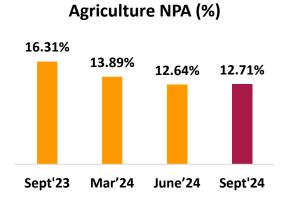
### NPA Classification - Sector Wise

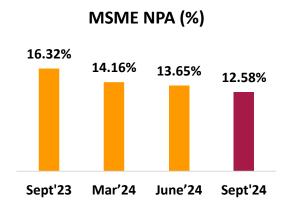


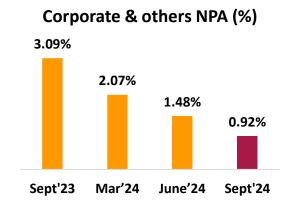
CI	D	Sept'23		Mar'24		June'24			Sept'24				
SI.	Parameters	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%
1	Retail Loans	218230	5487	2.51%	222574	5060	2.27%	234564	3340	1.42%	250149	3290	1.32%
2	Agriculture	146598	23904	16.31%	158188	21979	13.89%	168503	21301	12.64%	162829	20700	12.71%
3	MSME	138661	22631	16.32%	139288	19727	14.16%	142886	19499	13.65%	151071	19012	12.58%
4	Corporate, Overseas & Others	438232	13541	3.09%	463275	9577	2.07%	482729	7123	1.48%	497855	4580	0.92%
5	Global Advances (1+2+3+4)	941721	65563	6.96%	983325	56343	5.73%	1028682	51263	4.98%	1061904	47582	4.48%



**Highlights** 









Business

Financial

Asset Quality Share/ Capital

Digitalization

HR/Network/GB/RRB





## NPA Classification- Industry Wise



**Amt** ₹ in Crore

SI.	Diversified Industry Sept'23			Mar'24		June'24		Sept'24					
31.	Portfolio	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %	O/s	GNPA	GNPA %
1	Infrastructure	96380	2517	2.6%	98494	2792	2.8%	97279	2298	2.4%	99547	2264	2.3%
	-Energy	43437	450	1.0%	42789	1236	2.9%	43572	1206	2.8%	44097	1018	2.3%
	-Tele-Communication	11179	13	0.1%	11420	12	0.1%	9656	2	0.0%	11803	435	3.7%
	-Roads & Ports	35971	1490	4.1%	38163	1069	2.8%	39024	889	2.3%	38722	611	1.6%
	-Other Infra	5793	565	9.7%	6122	475	7.8%	5026	201	4.0%	4925	200	4.1%
2	Basic Metal & Metal Products	22729	1271	5.6%	23737	1184	5.0%	25026	886	3.5%	27074	807	3.0%
	-Iron & Steel	19646	824	4.2%	20983	806	3.8%	22264	603	2.7%	24261	579	2.4%
3	Food Processing	19268	4097	21.3%	22615	3369	14.9%	22369	3130	14.0%	20748	3038	14.6%
4	Textiles	10825	1693	15.6%	11907	1491	12.5%	11729	1061	9.0%	11030	1028	9.3%
5	Chemical & Chemical Products	5946	254	4.3%	6288	282	4.5%	7456	207	2.8%	6483	203	3.1%
6	All Engineering	6720	776	11.5%	7360	819	11.1%	7261	870	12.0%	7748	540	7.0%
7	Construction	2460	129	5.2%	2382	93	3.9%	2052	73	3.6%	2086	74	3.5%
8	Petroleum	5057	17	0.3%	6107	6	0.1%	6277	6	0.1%	9974	6	0.1%
9	Other Industries	51509	9922	19.3%	45054	4640	10.3%	46366	4163	9.0%	49894	4053	8.1%
	Total	220894	20676	9.4%	223944	14676	6.6%	225815	12693	5.6%	234585	12013	5.1%





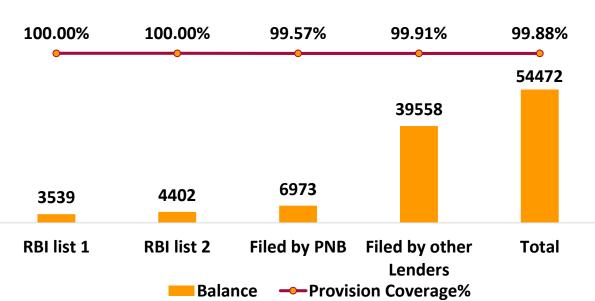


## Exposure to NCLT (Admitted) Accounts & NARCL



### **NCLT**

SI.	Parameters	Accounts	Balance	Provision	PCR%
1	RBI list 1	3	3539	3539	100.00%
2	RBI list 2	10	4402	4402	100.00%
3	Filed by PNB	111	6973	6943	99.57%
4	Filed by Other Lenders	398	39558	39521	99.91%
5	Total	522	54472	54405	99.88%



### **NARCL**

S.No	Position of accounts with PNB	No of Accounts	Balance Outstanding
1	Accounts already resolved	14	3778
2	Bids received from NARCL and in process	9	1691
3	Under process with NARCL - Due Diligence	3	483
4	Total	26	5952



**Highlights** 





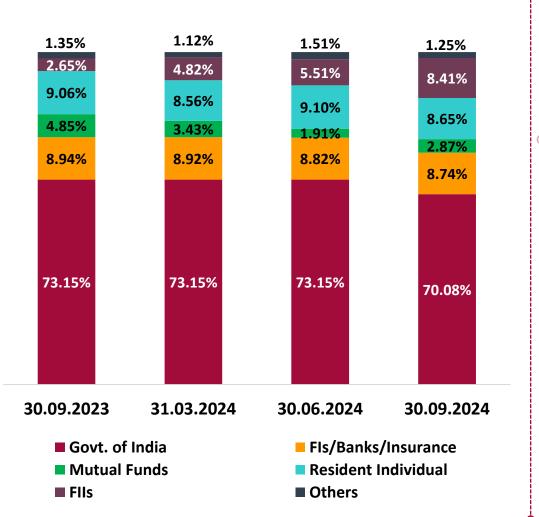


## Share Holding, QIP and Ratings



#### Shareholding as on 30.09.2024

**Total No. of Shares: 1149.29 Crores** 



# Core Capital Raising of Rs 5000 Crores through Qualified Institutional Placement (QIP) - Highlights

- √ 16.6 times subscription Green Shoe (Rs. 2,500 crore)
- √ 68% of the bids received from Foreign Institutional Investors
  (FIIs), 17% from Mutual Funds (MFs) and 8% from Insurance Co.
- ✓ Number of Shares increased by 48.19 Crores from 1101.10 Crores to 1149.29 Crores after QIP
- √ Gol Shareholding remains above 70%

#### **PNB's Rating**

Moody's
PNB's Rating-
Baa3/P-3/ Stable

Fitch
PNB's Rating-
BBB-/F3/Stable

	PNB's BOND RATING						
		Basel III					
S.N	Rating Agency	Additional Tier-1 Bonds Rating	Tier-II Bonds Rating				
1	CRISIL Ratings	AA+/Stable	AAA/Stable				
2	India Ratings	AA+/Stable	AAA/Stable				
3	CARE Ratings	AA+/Stable	AAA/Stable				
4	ICRA Ratings	AA+/Stable	AAA/Stable				



**Highlights** 

Business

**Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

HR/Network/GB/RRB





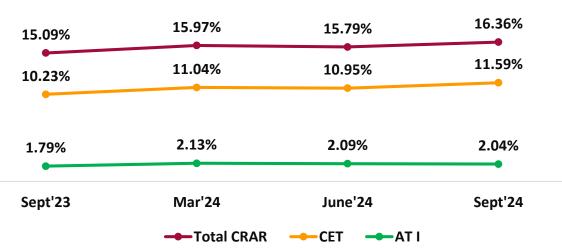
## Capital Adequacy



Amt ₹ in Crore

	Capital & CRAR							
SI.	Parameters	Sept'23	Mar'24	June'24	Sept'24			
1	Total Capital (Tier I+II)	106839	117466	118834	125633			
	CRAR %	15.09%	15.97%	15.79%	16.36%			
Out (	Out of Which,							
2	Tier I	85116	96885	98082	104666			
	Tier I %	12.02%	13.17%	13.04%	13.63%			
2a	Common Equity	72434	81187	82383	89003			
	CET-I %	10.23%	11.04%	10.95%	11.59%			
2k	Additional Tier I	12682	15698	15699	15663			
	AT-I %	1.79%	2.13%	2.09%	2.04%			
3	Tier II	21723	20581	20751	20967			
	Tier-II %	3.07%	2.80%	2.75%	2.73%			

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	Risk Weighted Assets						
SI.	Parameters	Sept'23	Mar'24	June'24	Sept'24		
1	Total RWA	708086	735435	752450	767902		
Out c	of Which,						
а	Credit RWA	585005	613704	667095	680743		
b	Market RWA	52027	50677	8992	10795		
С	Operational RWA	71054	71054	76363	76363		

Type of Capital	Capital Raising Plan for FY'24-25	Capital Raised
Tier I + Tier II	Rs 15000 Cr	Rs <b>5000</b> Cr
Out of Which,		
Tier-I (Equity Capital)	Rs 5000 Cr	Rs 5000 Cr
Tier-I (through AT-I)	Rs 7000 Cr	-
Tier I Total	Rs 12000 Cr	Rs 5000 Cr
Tier II	Rs 3000 Cr	-

During Q2 FY'25 bank raised equity capital of Rs 5000 Crores through QIP, which increased CET I/Tier I/CRAR by ~ 65 bps.



Highlights

**Business** 

**Financial** 

Asset Quality

Share/ Capital

**Digitalization** 

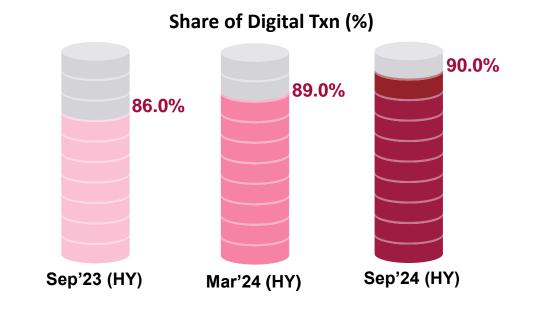
HR/Network/GB/RRB

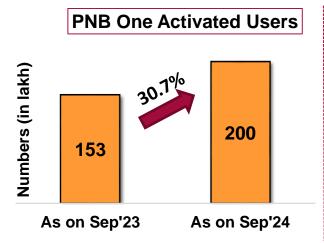


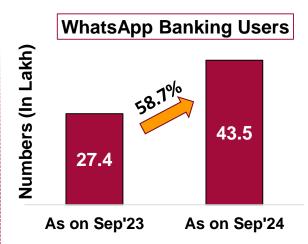


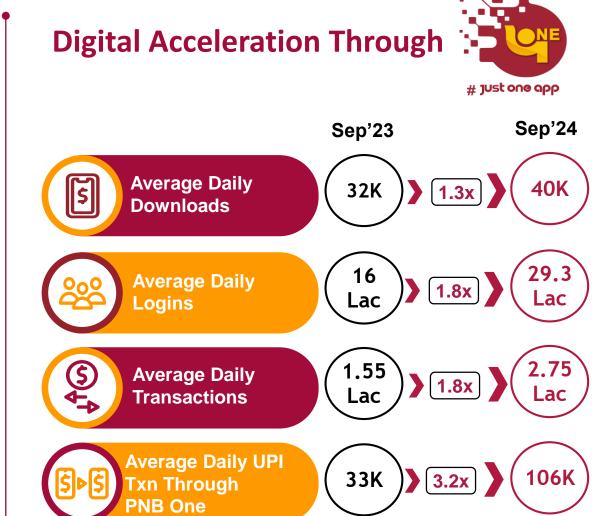
## Digital Adoption















# Progress under Digital Journeys and Initiatives Undertaken



## **Progress under Digital Journeys**

Sanctions under Digi Lending Journeys

Digital Renewals

CASA Accounts
Through Tab

Fresh CASA
Accredited in Tab
Based Accounts

**CBDC Customers Onboarded** 

Rs. 17500+ Crore

2 Lakh+ A/cs

1.09 Crore

Rs. 24000+ crore

3.56 Lakh

### **Corporate M - Banking App**



# 12000+ Customers Onboarded Key Functionalities:

- ✓ Self On Boarding
- ✓ Interoperability with Net Banking
- ✓ Easy to Navigate
  User Interface

- ✓ Corporate

  Administration
- ✓ Push & in-app notification Facility
- ✓ Accounting &
  Invoicing through eKhatabook

## **Key Initiatives Undertaken**



Disbursement of Loan under e-PM Vishwakarma through CBDC



Unblocking of
EFRM check
through SelfAuthentication in
PNB One & IBS



PNB Loyalty Rewards Program for PNB One app Users



Download of PPF/SSA
Statement through PNB One

Note: Data as on 30.09.2024 since Inception





# Upcoming Digital Initiatives



## **Digital Business Platform (DBP)**

**Unified Solution to Streamline all Digital Journeys** 

104 Journeys across Lending, **Deposits, Recovery and Third Party Products** 

Aims to enhance Bank's Operational **Efficiency** 

**Faster Decision Making, Ensuring Compliance and Improving Business Productivity** 

## **Other Upcoming Major Initiatives**

#### **PNB One**

- Opening of Sukanya Samriddhi A/c
- MPIN Removal from Pre-Login Scan n Pay



#### **Demat & Trading A/c**

**Opening of Demat and Trading Account from PNB** One



#### **Whatsapp Banking**

- Pension Slip
- **Interest Certificate generation**
- **Demat Services**
- **On-Demand Account Statement**



#### Miscellenous

- Online facility for NACH **Management through PNB** One and IBS
- eNWR Financing against electronic negotiable warehouse receipt





## **HR** Transformation



#### Successful Implementation of Digital PMS



### **Role Clarity Tool**

Allocation of Unique Roles and measurable KRAs to all officers



More objectivity & transparently through maximizing measurable KRAs and cohorting approach.





#### **Target Setting**

Scientific & Data driven targets basis historic and market trend



#### **Performance Dashboard**

Dashboard to track performance on all business parameters





**Highlights** 

## **Target Collation**

Collation and Cascading of all Non-Business targets



Quarterly Objective and fair appraisal using cohort-based grading











# Transformation of Learning & Development System



Journey of transforming our Learning & Development system across key Facets

### **Key Implementations**

#### Infrastructure

Vast Network of Training Infra with 14 Staff Training Colleges



#### L & D Policy

Revitalizing the Training System with Revamped Learning & Development Policy



## **Grooming Across Employee Life**

#### Cycle

Alignment of training needs with employee life-cycle including external trainings on new-age and specialized areas



#### **Job family Oriented Training**

Establishment of Advanced Learning Institutes to deliver specialized Job-family Oriented training programs

**Highlights** 



### Journey Ahead

#### Next-Gen LMS

New and improved LMS deployment underway to drive an "always on" learning culture



#### **Digitized Training Process**

Learning & Development Tool to digitize the nomination & evaluation process



#### **Personalised Grooming Plan**

Data-driven and integrated systems to build personalized training plans for developing future outstanding leaders



#### **External Collaborations**

Building foundations for strong partnership ecosystem and tie-ups for learning & development

## **Employee Skill Assessment**

**Objective:** To Build World-class Talent Pool

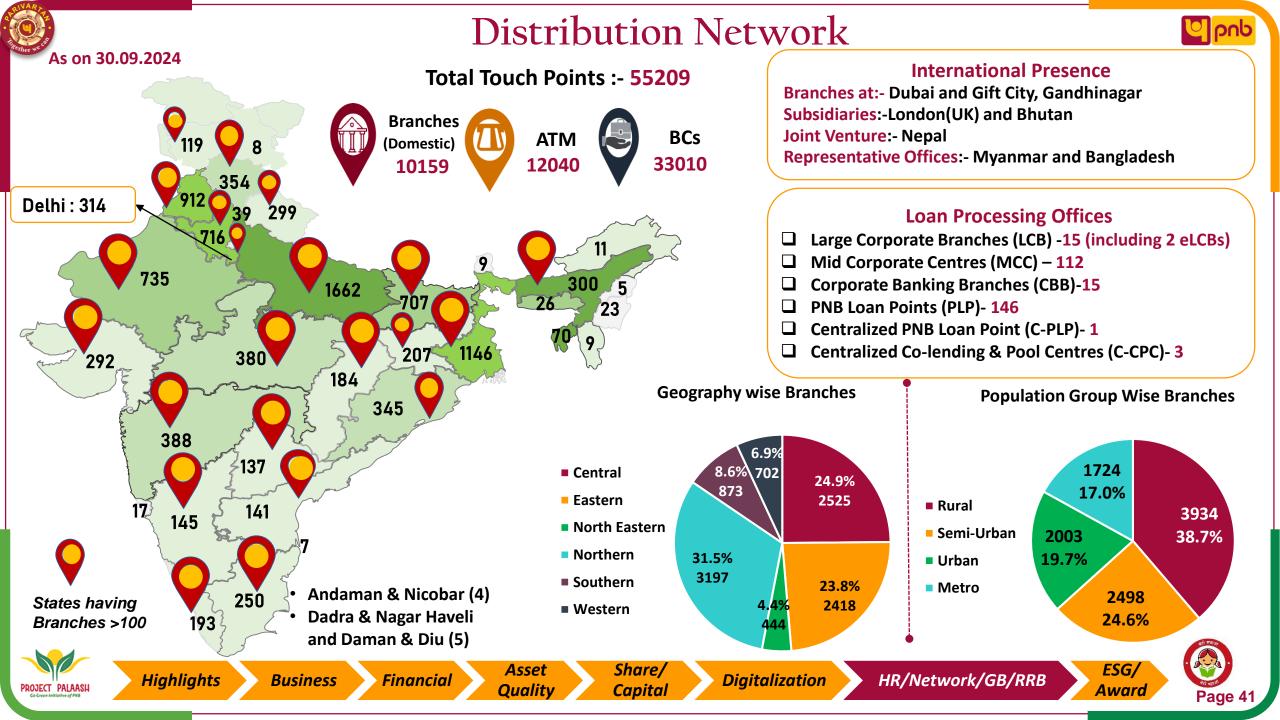
Analyze & evaluate the skills for employees

Create a Database for employee Skill Set

- Identify skill-set gaps
- Shortlist high potential employees
- ❖ Provide critical inputs for L&D curriculum
- ❖ Infuse new-age skills to drive future vision
- Create world-class Future Leaders
- Provide Personalized Development paths
- Match right person with the right role









# Group Structure of the Bank





**Subsidiaries Domestic Foreign Domestic** 

- 1. PNB Cards & Services Ltd. - 100%
- 2. PNBISL -100%
- 3. PNB Gilts Ltd 74.07%

- 1. PNBIL, London -100%
- 2.DRUK PNB Bank Ltd, Bhutan - 51%
- 1. PNB Housing Finance Ltd 28.11%
- 2. PNB MetLife India Insurance Co. Ltd -30%
- 3. Canara HSBC Life Insurance Co. Ltd (CANH)- 23%
- 4. India SME Asset Reconstruction Co. Ltd (ISARC) - 20.90%

**Foreign** 

**Associates &** 

Joint-Venture

Everest Bank. Nepal-20.02%

35% stake in each one:-

1. Dakshin Bihar Gramin Bank

**RRB** 

- 2. Sarva Haryana Gramin Bank
- 3. Himachal Pradesh Gramin Bank
- 4. Punjab Gramin Bank
- 5. Prathama UP Gramin Bank
- 6. Assam Gramin Vikash Bank
- 7. Bangiya Gramin Vikash Bank
- 8. Tripura Gramin Bank
- 9. Manipur Rural Bank







## Performance of Subsidiaries, Associates, Joint Venture & RRB's



**Amt** ₹ in Crore

Name of the entity	Results (3/6/9/12 M)	Total Income	Total Expenses	Gross Profit	Net Profit
PNB Housing Finance Ltd	Sept'24 (6M)	3901	2689	1212	903
PNB Investment Services Ltd.	Sept'24 (6M)	5.24	2.97	2.27	1.71
PNB Cards & Services Limited	Sept'24 (6M)	16.12	14.18	1.94	1.39
PNB Gilts Ltd.	Sept'24 (6M)	941	719	223	168
PNB MetLife India Insurance Co. Ltd	Sept'24 (6M)	7627	7521	107	107
Canara HSBC Life Insurance Co. Ltd	Sept'24 (6M)	3951	3886	65	56
PNB (International) Ltd. (London) (FY: 1 <sup>st</sup> April to 31 <sup>st</sup> March)	Mar'24 (12M)	625	425	200	52
India SME Asset Reconstruction Co. Ltd	June '24 (3M)	27.0	3.4	23.6	17.7
Druk PNB Bank Ltd. (Bhutan) (FY: 1st January to 31st December)	Dec'23 (12M)	218	145	73	54
Everest Bank Ltd. (Nepal) (FY: 16 <sup>th</sup> July to 15 <sup>th</sup> July)	July'24 (12M)	1544	1190	354	231

### **Performance of RRBs**

Consolidated Position	HY1 FY'24 Sept'23	HY1 FY'25 Sept'24	YOY%	
Business	205822	225782	9.7%	
Loans and advances	74912	84108	12.3%	
Deposits	130910	141674	8.2%	
Capital Adequacy Ratio	12.39%	12.99%	60 bps	
Total Income	6620	7397	11.7%	
Operating profit	1657	1692	2.1%	
Net profit	424	866	104.2%	



**Financial** 

Asset Quality Share/ Capital

**Digitalization** 

HR/Network/GB/RRB

ESG/ **Award** 



**Highlights** 



# Environment, Social and Governance (ESG) - Highlights









**Highlights** 

E

- Environmental Initiatives for F.Y. 2024-25-"PNB PALAASH 2.0"
- Tree Plantation Drive Planted 2.5 lac tree
- **❖** Solar Energy plant:
  - 662.5 KWp: Bank's owned buildings.
  - 523 KWp under Opex Model in ATMs.
  - 2112 KWp under execution
- Bank's Head office building is GRIHA 5-star rated green Building.
- ❖ ~400 Smart Occupancy Sensors & Sewage treatment plant of 125 Kilo Liters per day (KLD) is installed at HO Dwarka.
- Water conservation measures like Rainwater harvesting, sensor based taps at Head Office building.
- Industry Leader in disclosing Scope 3 Financed Emissions.
- Submitted disclosure on Carbon Disclosure Project (CDP) platform for FY-24.
- Climate Risk Management policy.
- Green Deposit and Green Finance Framework
- Digital Products, Digital Processes, Digital Portals to reduce carbon footprint.
- During H1 FY'25 Financed Rs. 8465 Cr towards Renewable energy. Green Car & Solar Rooftop Outstanding is Rs. 598 Cr

S

- Gender Diversity Policy for employees
- ❖ Financed 4.35 Lakh SHGs, 35 lakh beneficiaries under KCC till 30.09.2024.
- ❖ 78 RSETIS & 2 RDCs imparting training 43,058 persons during H1FY'25. Of which, 82% of BPL families and 78% are women.
- ❖ Financing different segment eg. Sanjeevani scheme for Doctors, Matritwa Scheme for Working Mothers
- Stand up India 17,509 loans sanctioned to women beneficiaries upto Sept.'24.
- Under PM SVANidhi more than 7.20 lac beneficiaries finance upto Sept.'24.
- ❖ Under Agri Infra Fund(AIF) Bank sanctioned Rs 5601 Cr to 6535 beneficiaries upto Sept'24. Under the ARISE (Agri & Rural Infrastructure strengthening Endeavour) campaign Bank was ranked 2<sup>nd</sup> among commercial banks.
- CSR Initiatives:
  - To Tarang Therapy Centre and School of BSF Wives Welfare Association.
  - Installation & commissioning of 100
     Solar PV Stand with Street Lighting by
     Tripura Renewable Energy Dev Agency.
  - Apna Ghar Aashram Varanasi for daily needs

G

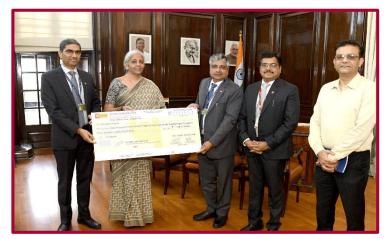
- Policies covering core elements of the NGRBCs eg. Whistle Blower Policy, Customers' Rights Policy, etc.
- Customer Grievance Redressal System for Timely & Faster resolution.
- Compliance Monitoring Tool
- PNB SAMADHAAN for Grievance redressal of employees.
- Setting up Data Privacy & Management Division for overseeing data quality and customer data privacy
- **❖** New Enterprises Fraud Risk Management
- Sustainability and Resilience Committee Cybersecurity Solutions: actively managing and monitoring more than 25 preventive and detective cybersecurity solutions.
- Proactive Threat Intelligence: Collaborates with multiple external threat intelligence provider and external Government fed into Security operations center (SOC) through Threat Intel Platform for better visibility of attack vectors.
- Upholds the highest industry standards and has achieved certifications such as ISO/IEC 27001:2013 for Information Security Management.





# Glimpses of Recent Events





Handing Over of Cheque for Payment of Dividend to Hon. Finance Minister Mrs. Nirmala Sitharaman



Inauguration of Digital Experience Centre at Head Office, Dwarka by Secretary (FS), Mr. M Nagaraju



Conference on Technological Initiatives to Prevent by CVC attended by Chief Vigilance Officers of Fis at HO Dwarka



Felicitation of Players of Indian Hockey Team for winning Bronze Medal at Paris Olympics.

(2 PNB Staff Members were part of the Winning Team)



Tree Plantation Drive under #Ek\_Ped\_Maa\_Ke\_Naam Initiative on Independence Day



Nation-Wide Walkathon for Distribution of National Flags under "Har Ghar Tiranga Campaign"



**Highlights** E

**Business** 

**Financial** 

Asset Quality

Share/ Capital

Digitalization

HR/Network/GB/RRB

ESG/ Award



## Awards & Accolades





- Ministry of Home Affairs, GOI

First Prize - PNB Pratibha Magazine





Rajbhasha Kirti Puruskar for 2023-24

- Ministry of Home Affairs, GOI

**Second Prize – Overall Category** 



#### **Global Fintech Awards 2024**

-Payment Council of India, NPCI and **Fintech Convergence Council (FCC)** 

First prize in category of Green Banking initiative of the Year for its PNB One onboarding through Aadhaar





**Recognition for Contribution to 200 GW Energy generation from renewable sources** 

- Ministry of New and Renewable Energy

3<sup>rd</sup> Highest Achiever amongst PSBs for max loans disbursed to renewable energy sector



Bank's Green Initiatives under project **PALAASH** 







#### **Award of Excellence for Outstanding Performance**

- Ministry of Agriculture & Farmer Welfare 2<sup>nd</sup> Best Performing Bank under RAPID campaign under Agriculture Infrastructure Fund



Best CFO of India - 2024

- Dalal Street Investment Journal

Shri Dilip Kumar Jain awarded as the "Best CFO of India - Bank (Large Cap Category)" for the year 2024





2<sup>nd</sup> ICC Emerging Asia Banking Conclave & **Awards** 

- Indian Chamber of Commerce (ICC)

**Best performance on Asset Quality & Profitability** 



**Highlights** 

**Business** 

**Financial** 

**Asset** Quality Share/ Capital

**Digitalization** 

HR/Network/GB/RRB

ESG/ **Award** 



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# Guidance for FY'25 vs Actuals for September'24



Parameters	Guidance for FY'25	Sep'24 (Q2)	HY1 FY'25
Credit Growth % (YoY)	11% - 12%	12.76%	12.76%
Deposit Growth % (YoY)	9% - 10%	11.33%	11.33%
CASA Share %	Around 42%	39.31%	39.31%
Operating Profit Gr % (YOY)	10% - 12%	10.25%	10.26%
Net Interest Income Gr % (YOY)	Around 10%	5.98%	8.06%
NIM %	2.9% - 3.0%	2.92%	2.99%
Gross NPA %	Below 5% (Revised to around 4%)	4.48%	4.48%
Net NPA %	Below 0.5%	0.46%	0.46%
PCR % (incl TWO)	More than 95%	96.67%	96.67%
Credit Cost %	Below 1.0% (Revised to below 0.50%)	0.08%	0.20%
Total Recovery (Amount)	Rs. 18,000 Crores	Rs. 4891 Cr	Rs. 8140 Cr
RoA %	Around 0.8%	1.02%	0.92%
Slippage Ratio % (Annualized)	Below 1.0%	0.89%	0.71%



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Thank you





